

# Why work with True North Mortgage?

**Clients who get a mortgage with True North Mortgage, rather than directly with their bank, save over \$3000 on average.**

## **Unbiased, expert advice. Completely free.**

Our mortgage specialists are salaried and rigorously trained for unified, consistent service. We deal with the banks for you, no pressure and no haggling. Because our specialists don't work on commission, they can give truly unbiased advice. We're just real people who care deeply about helping people finance their homes.

## **More than Better Rates, Better Mortgages.**

A great rate doesn't need to mean "no-frills". By doing huge volume, we simply get better rates on the otherwise identical mortgages. We have access to a vast array of mortgage options, and our highly-trained mortgage specialists can find the perfect fit for you. We're always here to chat about your mortgage needs.

## **Over \$13 Billion in mortgages**

By doing more volume than any other broker, we have access to the best possible rates from lenders. True North Mortgage additionally sacrifices a portion of the commission paid by the lender on a regular basis to lower that rate even further for their clients.

## **The only approved broker & lender**

We are the only Mortgage Brokerage in Canada that has their own Government approved Lender. THINK Financial allows us to not only place customers with traditional lenders (eg. Big Banks) but also allows us to access lower rates and quicker turn around times with THINK Financial. THINK rates and products are only available to TNM Brokers!

## **Trusted in Canada with The Most 5-Star Reviews in the Industry.**

We proudly have the most 5 star reviews in the industry. We take great pride in the quality service and information we provide to our clients, and it shows in our reviews.

## **Support & speed**

When you work with True North Mortgage, the transaction is processed by a team of mortgage experts. They gather documentation, communicate with the lender and process the mortgage at record speeds. No one can process a mortgage faster than us!

## **Chris Rempel**

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 **Timezone - Pacific Time**

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