

# Why work with True North Mortgage?

## Retail stores throughout the country

That's right, we are a National Mortgage Brokerage! Your clients will appreciate dealing with a professional company with a great brand. Your clients can sign documents at any of our stores, or complete the mortgage process online.

## Over \$13 Billion in mortgages

By doing more volume than any other broker, we have access to the best possible rates from lenders. True North Mortgage additionally sacrifices a portion of commission paid by the lender on a regular basis to lower that rate even further.

## Support & speed

When you refer a client to me, the transaction is processed by a team of mortgage experts (think assistants). They gather documentation, communicate with the lender and process the mortgage at record speeds. No one can process a mortgage faster than us!

## Long-lasting relationships

We are dedicated to building long-lasting business relationships. This means scheduled weekly and bi-weekly calls to discuss how we can assist you and your clients that week, give you an update on rates and on the mortgage lending landscape.

## Only approved broker & lender

We are the only Mortgage Brokerage in Canada that has their own Government Approved Lender. THINK Financial allows us to not only place your clients with typical broker lenders, but also allows us to access lower rates and quicker turn around times with THINK Financial. THINK rates and products are only available to TNM Brokers!

## Group Mortgage Program

True North Mortgage has partnered with well over 100 major corporations, like Apple, Coca-Cola, Holt Renfrew, Indigo, Labatt and Rogers. We conduct quarterly Lunch N' Learns alongside a realtor (like yourself!) to educate the employees about the mortgage and real estate market.

## Realtor Partners

As partners, first and foremost, we promise to provide the best rates and service to your clients. Everyone says that, but we have the products and support to deliver on that commitment! With our competitive advantages, we do mortgages better than your average broker.

## Happy Customers

We proudly have the most 5 star reviews in the industry. We take great pride in the quality service and information we provide to our clients, and it shows in our reviews.

## Chris Rempel

 [www.TrueNorthMortgage.ca/company/chris-rempe](http://www.TrueNorthMortgage.ca/company/chris-rempe)

 **Timezone - Pacific Time**

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